



WASHINGTON COUNTY
HEALTH SYSTEM



2008

Annual Report to the Community



Dear Friend,

It's been quite a year for Washington County Health System. We have so much to celebrate, including the groundbreaking and construction of our new regional medical center located at the Robinwood Medical Center. As we go to press, construction on the patient towers is well underway. We hope to have the building completed in late 2010. Healthcare providers across the health system are eagerly anticipating the benefits the new facility will bring to our patients and their families.

This Year

At Washington County Hospital, two new programs opened this year. In March, the hospital began its emergency angioplasty service. The Maryland Health Care Commission granted a waiver to the hospital to provide emergency angioplasty to patients admitted to the emergency department with suspected heart attack. We are relieved that patients, who previously needed to travel out of the area for this critical procedure, can now be cared for in Washington County.

The Center for Bariatric Surgery opened in June 2008, when Dr. Scot Currie and other providers began seeing bariatric surgery patients. The service has been very successful. Our first patients' surgeries were completed in October and 12 patients had surgery by the end of the year.

During the year, we welcomed new medical staff leadership. Dr. T. Michael White joined the hospital as the chief medical officer. His primary responsibilities include partnering with hospital administration to facilitate the work of the medical staff, advancing the quality of patient care and safety, and patient satisfaction.

In October, MEP, a physician group from Germantown, Maryland, assumed responsibility for emergency care services at the hospital. Emergency physicians, who are committed to excellent patient care, established MEP in 1997. Under the leadership of Dr. David N. Klein, the group focuses its services on community hospitals, where it can provide excellent patient care in partnership with local staff and administration.

At the end of the year, the hospital received the Organ Donation Medal of Honor for the fourth consecutive time. It was presented by the U.S. Department of Health and Human Services to hospitals achieving and sustaining an organ donation rate of 75 percent or more of eligible donors. Washington County Hospital was one of four hospitals in Maryland to win the award and the only hospital in Maryland to win the award for the fourth time in row.

Antietam Health Services has also had a very successful year. Robinwood Surgery Center observed its fifteenth anniversary with an open house. Since 1993, the surgery center typically has served between 20 and 50 patients a day. To date, it has cared for more than 112,000 patients.

The Williamsport branches of Home Care Pharmacy and the Hagerstown Medical Laboratory completed renovations in April 2008. The new space at the pharmacy allowed additional pharmacists to be on duty during its busiest days. At the lab, our patients are now more comfortable in a remodeled and expanded waiting room.

Antietam Health Services also opened a new physician practice called North Pointe Internal Medicine in the Sylvania Building on Pennsylvania Avenue. Dr. Steven Hatleberg opened the practice and was joined later in the year by Dr. Ann DeClue. The practice opened in response to the need for physician services in the north end of Washington County and in Southern Pennsylvania.

Looking forward

The next year looks to be just as promising for the continued growth and development of patient services at Washington County Health System. The hospital is awaiting notification from the Maryland Health Care Commission on an application to provide non-emergent angioplasty services to our patients. Once in place, our patients and their families will be saved the stressful trip out of the region to receive needed cardiac care.

The hospital is also in the process of implementing a telestroke program with the University of Pittsburgh Medical Center, as a part of our Primary Stroke Center. Vascular neurologists will consult by videoconference with emergency physicians and neurologists. They will help to assess patients for appropriateness of tPA, a clot-busting drug for stroke patients. The service should be available in the first quarter of 2009.

THP TriState Health Partners (THP) is awaiting a favorable advisory opinion from the Federal Trade Commission to initiate a clinical integration program. It will allow a partnership between physicians, payors, employers, and patients to improve the quality of healthcare in our community. A favorable decision will allow THP to move forward with a comprehensive health management program that will make patients healthier and healthcare more affordable. If successful, THP will be only the third organization in the country to receive a favorable advisory opinion.

Of course, we will continue with the construction of the new medical regional center. Teams of physicians, employees, administrators, and others are working with our architect and contractors to make sure that every aspect of the facility promotes a safe and caring patient environment. Our goal is to provide family-centered care in a state-of-the-art medical facility, where physicians want to practice and employees are patient-focused.

None of what we have accomplished or will accomplish could be achieved without the extraordinary people who make it happen. We are proud to have an outstanding medical staff of more than 300 physicians, more than 3,000 dedicated employees across the health system, and hard-working volunteers. All of them are committed to the best possible patient care and safety. Every day, they live our pledge to our community: *Responsiveness to need. Excellence in care. Respect for all.*

As you read our *Report to the Community*, I hope you have a deeper understanding of the breadth of healthcare services that Washington County Health System provides to keep our community healthy and strong.

With best wishes for your good health,



James P. Hamill
President and CEO

Allies in Healthcare

Washington County Health System is a private, not-for-profit integrated delivery healthcare system. Our programs reach across the continuum of care from pre-natal to end-of-life care. The health system is a regional medical center, serving western Maryland, the Eastern Panhandle of West Virginia, and southern Pennsylvania.

The health system includes five components: Washington County Hospital, Antietam Health Services, Antietam Healthcare Foundation, the Endowment Fund, and the Antietam Insurance Company, Ltd. Working together, each one, allied with the others, plays a unique role in providing healthcare to our community.

- **Washington County Hospital** was chartered in 1904 and opened in 1905 as a not-for-profit hospital. It includes a broad spectrum of services from inpatient to outpatient, from rehabilitation to cancer care, and from interventional radiology to Home Health Care. See the following pages for further description of some of its services.
- **Antietam Health Services** is the for-profit entity of the health system. Focusing on outpatient services, it includes seven physician practices, the Hagerstown Medical Lab, Home Care Pharmacy, Diagnostic Imaging Services, the Robinwood Surgery Center, the Endoscopy Center, Health@Work, The Learning Center, Equipped for Life, and Mid-Maryland Transport. It also operates the Robinwood Medical Center as a condominium.
- **Antietam Healthcare Foundation** is a private, tax-exempt charitable organization which raises philanthropic support for the hospital's capital and endowment campaigns.
- **The Endowment Fund** is also a private, not-for-profit charitable organization. It is responsible for investment management, and the development and lease of properties.
- **The Antietam Insurance Company, Ltd.** is a wholly-owned captive insurance company, providing general and professional liability insurance for the health system.

By the Numbers at Washington County Health System

Washington County Health System

377 – physicians on medical staff

340 – adult and teen volunteers

3,055 – employees

\$360,910,895 – gross operating revenue

Washington County Hospital

28 – inpatient rehabilitation and neurology beds

41 – bassinets

264 – acute care beds

2,024 – babies delivered

8,781 – surgical procedures

18,506 – admissions

91,969 – emergency and urgent care visits

287,274 – outpatient visits

Antietam Health Services

7,344 – procedures at the Endoscopy Center

7,782 – procedures at Robinwood Surgery Center

26,748 – active accounts at Equipped for Life

50,384 – visits to Health@Work

93,779 – procedures at Diagnostic Imaging

111,678 – visits to physician practices

335,956 – prescriptions filled by Home Care Pharmacies

1,662,373 – lab procedures by Hagerstown Medical Lab

Specialized Services at Washington County Hospital

Washington County Hospital offers a variety of specialized services developed to meet the healthcare needs of the tri-state region. If you would like additional information, please visit our website at www.washingtoncountyhospital.com.

The Cardiac Catheterization Lab

During a medical emergency like a heart attack, it is reassuring to know that the gold standard in cardiac care is just moments away. Washington County Hospital is now performing percutaneous cardiac intervention (PCI), a procedure in which the surgeon opens blocked arteries with a balloon and places stents to hold the artery open.

In the past, heart attack patients who were seen at the hospital were transferred to medical centers in Baltimore and Washington. While our cardiac team's ability to diagnose and transfer patients rapidly is outstanding, patients' access to timely treatment was vulnerable to delays caused by weather and traffic.



So, when the Maryland Health Care Commission granted Washington County Hospital permission to begin performing emergency percutaneous cardiac intervention, we immediately constructed a new cath lab and renovated the existing one. Now, patients can get the care they need close to home.

The Center for Bariatric Surgery

Gastric bypass surgery can be an effective treatment for the lifelong condition of morbid obesity. If traditional weight loss methods have not worked, gastric bypass surgery may be the right answer for select patients. For many, it is effective in resolving or improving co-morbidities such as type 2 diabetes, improving quality of life.

The Center for Clinical Research

Established in 1995, the Center for Clinical Research is a growing program that manages fifteen to twenty active research studies at any given time, in a variety of disciplines. The staff has more than ten years of experience performing clinical research, and the center has access to more than 280 board-certified staff physicians representing more than thirty subspecialties.

Physicians serve as the principal investigators for the research studies performed by the center. Their medical specialties include the following:

- Pulmonary medicine
- Asthma and allergy
- Orthopedics
- General internal medicine
- Neurosurgery
- Neurology
- Pain management
- General surgery
- Vascular surgery
- Physical medicine and rehabilitation



The Center for Joint Replacement

The Center for Joint Replacement offers a comprehensive program that includes pre- and post-operative therapy as well as the actual surgery. Patients have a case manager and a team of professionals to guide them through the patient care program. Additionally, patients go through the program with other patients who are having the same surgery. This provides additional peer support. The program has clearly demonstrated decreased length of hospital stay and improved recovery rates, getting people back to normal functioning as quickly as possible.

The Family Birthing Center



The Family Birthing Center is a special place where single-room maternity care provides privacy and family bonding. The room is fully equipped for labor, delivery, postpartum, and newborn care. There is also a bed for dad or other support person. Each room is specially designed to easily convert from a comfortable bedroom into a modern delivery room with all the skill, technology, and safety of the hospital right there. After birth, the baby stays in the room with mom and dad, which allows them the freedom to see, touch, and hold the baby any time they want.

The special care nursery allows babies born as early as 32 weeks gestation to be treated at Washington County Hospital – keeping them close to home. In addition to treating premature or low birth weight newborns, our neonatologists care for twins or triplets and babies with unexpected medical complications arising during delivery.

Home Health Care

There is no need to sacrifice skilled professional care to obtain the benefits of home therapy. Being cared for at home combines the best of both worlds—the comforts and familiarity of home and the best in skilled healthcare, brought right to the patient's door.

Services cover the full spectrum of care, ranging from skilled nursing to assistance with the activities of daily living—even light housekeeping. Home Health Care can also help with medication management issues, a particularly important topic for clients with multiple medications or memory problems.

Patient care services are provided every day of the year. Home Health Care is accredited by the Joint Commission and certified by both Medicare and Medicaid.



The John R. Marsh Cancer Center

Someone who has just received a diagnosis of cancer experiences emotional turmoil and has any number of questions. In cancer treatment, almost every day offers new medical advances for cancer patients. The center has a well-trained and compassionate staff and the latest in therapies to care for almost all types of cancer.

It offers two technologies that allow tumors to be targeted very precisely with radiation therapies. Targeting spares the healthy tissue surrounding the tumor. Intensity modulated radiation therapy (IMRT) delivers specific amounts of radiation to a tumor. Image guided radiation therapy (IGRT) uses small metallic markers placed in body organs that allows the radiation beams to be focused more accurately. The center also offers MammoSite® which delivers partial breast radiation treatment for some breast cancer patients in up to just five days.



Primary Stroke Center

The hospital recently received accreditation from the Maryland Institute for Emergency Medical Services Systems (MIEMSS) as a primary stroke center. It joins a select group of healthcare providers in Maryland who have received this designation. MIEMSS based its findings on an onsite review of stroke care and data submitted by the hospital, including clinical protocols and procedures that treat and manage stroke.

The five-year certification means that emergency medical services will bring patients who are within a thirty minute drive and who have had stroke symptoms for less than three hours to Washington County Hospital for treatment, rather than taking them to another, non-certified healthcare provider. Specially trained staff stands ready to assist them in the emergency department and on the inpatient units.

Trauma Services

The trauma service was designated as an area-wide trauma service in the state emergency medical system in 1981 and is a level III trauma center. It serves the residents of Washington and Frederick Counties. The center is part of an organized, statewide system that is designed to treat trauma patients who have been transported to the hospital by helicopter or ambulance after a serious, life-threatening incident.

Total Rehab Care

Total Rehab Care (TRC) is a comprehensive service providing a full range of rehabilitation programs: inpatient joint replacement, outpatient sites and occupational rehabilitation. TRC is certified to meet national rehabilitation standards as set forth by the Commission on Accreditation of Rehabilitation Facilities.

The Wound Center

Five million Americans live with chronic wounds resulting from complications related to diabetes, pressure ulcers, circulatory problems, and traumatic injuries. Chronic wounds often interfere with daily life and can cause a person to lose hope. A wound that will not heal should be treated by the hospital's multidisciplinary wound care team.

The care is customized to each patient's unique situation to promote the healing process. The Wound Center team specializes in the following:

- Diabetic foot ulcers and leg ulcers
- Bone infections
- Preparation and preservation of skin grafts or flaps in compromised tissue
- Crush injuries
- Thermal burns



A Life Altering Responsibility

Craig Evans has practiced as a respiratory therapist for 23 years at Washington County Hospital. He has a deep understanding of what is needed to create the next generation of therapists. Craig says, “The respiratory therapy students who come to us must realize that they have life-altering responsibilities.”

As a preceptor to respiratory therapy interns, Craig feels fortunate. “I had a good educational experience and I want to pass that on. I want to give the profession and the hospital a good name in our community.” To do that, he mentors students through their 100-hour rotation. Students work in all units of the hospital from the special care nursery to the critical care units.

The respiratory therapy department staff trains about 25 students from local colleges each year. They come from programs at Allegheny Community College in Cumberland, Maryland and Shenandoah University in Virginia for two or three days each week.

Operating under physicians’ orders, respiratory therapists treat patients with breathing problems, and implement and troubleshoot mechanical ventilation. As a preceptor, Craig’s role is to demonstrate respiratory therapy treatments to students. Then, he talks them through the therapy, and observes them providing the treatment.

Craig says that he and other department preceptors evaluate students on a number of qualities. They look for students who realize that everything they see they will be called on to do someday. The ideal student is someone who understands the science of respiratory therapy, is detail oriented, and has a caring demeanor. It is critical that students relate well to people because patients need to understand the role of respiratory therapy in their recovery. In addition, many patients enjoy talking with students about their disease, helping to educate the interns about the day-to-day affects of their illness.

Over the years, about 50 percent of the respiratory therapists practicing at the hospital have come through the internship program. They are carefully selected after the department staff has had a chance to evaluate their competency by closely observing the students’ knowledge, skills, and ability to relate to patients. It’s a decision that is critically important when a respiratory therapist has life-altering responsibilities.



Washington County Health System Charitable Contributions

Washington County Health System believes that the well-being of every member of our community makes our life together more vibrant. In fiscal year 2008, we contributed our financial resources to charitable care as well as to community benefit programs. The following list identifies categories of contributions where we offered free or low cost services to our community.

Washington County Hospital

Charity care	\$10,480,820
Mission driven healthcare services	\$9,937,811
Community health services	\$1,577,208
Health professions education	\$490,967
Research	\$310,938
Financial contributions	\$162,196
Community building activities	\$25,691
Foundation funded community benefit	\$13,030
Community benefit operations	\$10,274

Total hospital contributions to community benefits program **\$23,008,934**

Antietam Health Services

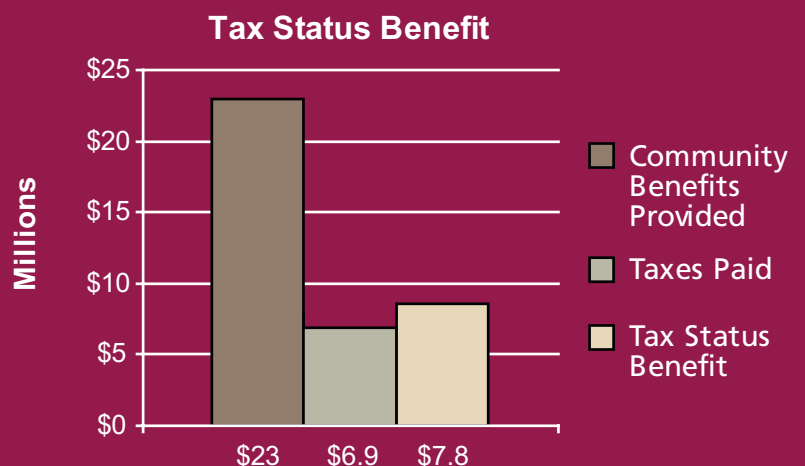
Medical practices	1,934,573
Financial assistance to patients	178,921

Total Antietam Health Services contributions to community benefits programs **\$2,113,494**

Health system contribution to the Community Free Clinic **\$50,000**

Total health system contribution to our community **\$25,172,428**

As a not-for-profit, Washington County Hospital received an estimated \$7.8 million in federal, state, and local tax exemptions in fiscal year 2008. However, the hospital is not exempt from some taxes and paid approximately \$6.9 million in payroll related and sales taxes during the year. In addition, it returned more than \$23 million to the community in programs and services at low cost or no cost. Taken together, that is almost \$30 million returned to our region to support the well-being of those who live here.



The Washington County Health System, Inc. and Subsidiaries Consolidated Statement of Operation

Year Ended June 30, 2008

Unrestricted revenue, gains and other support

Net patient service revenue	\$ 277,080,198
Investment income	1,594,536
Sales	28,362,673
Rental income, net of expense	1,739,952
Contributions	349,307
Gain on disposal of assets	1,087,758
Other revenue	3,943,957
Realized (losses) gains on investments in marketable securities, net	(4,034,421)
Net assets released from restriction used for operations	<u>1,634,236</u>
	<u>311,758,196</u>

Expenses

Salaries and wage	125,999,622
Professional fees	11,263,976
Cost of goods sold	19,183,744
Supplies and other expenses	120,456,436
Depreciation and amortization	12,531,283
Bad debt expense	12,989,719
Interest expense	<u>1,281,058</u>
	<u>303,705,838</u>

Excess of unrestricted revenue, gains and other support over expenses 8,052,358

Non-operating (losses) gains

Net loss on rental of parking garage	(55,735)
Equity earnings in affiliates	3,797,715
Other (loss) gain	(219,667)
Income tax expense	<u>(1,692,812)</u>
Excess of revenue over expense	<u>\$ 9,881,859</u>

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Moms and Babies Are My Priority

When Gina Socks, a social worker, first came to Washington County Hospital in 1999, she worked as a counselor in the behavioral services department. In 2007, she took on a new role which includes a day a week at the Women's Health and Fertility Center at Robinwood Medical Center. It is an obstetrics and gynecology practice operated by Antietam Health Services. The practice delivers about half of the babies born at the hospital.

Gina enjoys her job, saying "It combines the best of my interests: counseling and medical social work." She connects pregnant women to the community resources they need for themselves and their babies.

Many pregnant women face daunting challenges. Gina explains, "I work with a lot of moms from across all income and educational levels. Together, we focus on what's best for their babies." The Women's Health staff refer patients to her who may have one or more of these challenges:

- Are teenagers 19 years old or younger,
- Are affected by substance abuse,
- May be new to the community,
- Are not able to provide an adequate home for the baby,
- Are planning on placing the baby for adoption,
- Are residing in a detention facility,
- Are experiencing depression or mental illness or
- Are victims of domestic violence.

On Tuesdays at the center, Gina often sees four or more patients who need her expertise. They feel confident sharing their circumstances with her. They often share their hopes and dreams for the new life they carry. Gina says, "It's really important to them to know someone's here to help."

Not only does she help moms through the pre-natal period, but she also helps them link to community resources that they will need after the baby is delivered. She follows them at the Family Birthing Center at the hospital. She says, "The staff at Women's Health and at the birthing center provide excellent care and support to these moms. They understand that many of these moms may have some limitations in the care they can provide for their babies."

To help the moms provide a safe and caring environment for their babies, Gina reaches out to several community resources. She connects them with various programs, including Healthy Start, Healthy Families, and government agencies such as WIC, the Washington County Health Department, and the Department of Social Services. Each offers a variety of programs geared to supporting families.

Gina's job is challenging. She says, "There are many good days when I see teen moms who have good support systems or moms who go into drug therapy to change their lives. It is rewarding to know that many moms receive the support they need to provide for their babies."



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The Washington County Hospital Association Statement of Operations

Year Ended June 30, 2008

Unrestricted revenue, gains and other support

Net patient service revenue	\$ 235,925,802
Other revenue	2,280,236
Realized (losses) gains on investments, net	(1,172,342)
Net assets released from restriction used for operations	496,310
(Loss) on disposal of assets	<u>(39,673)</u>
	<u>237,490,333</u>

Expenses

Salaries, wages and professional fees	105,887,715
Supplies and other expenses	102,301,280
Depreciation and amortization	10,119,267
Bad debt expense	12,176,805
Interest expense	<u>531,372</u>
	<u>231,016,439</u>

Excess of unrestricted revenue, gains and other support over expenses	6,473,894
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Non-operating (losses) gains

New loss on rental of parking garage (including depreciation Expense of \$2,452 and \$214,560 in 2008 and 2007, respectively)	(55,735)
Investment income	696,976
Equity earnings in affiliates	1,930,655
Contributions to Community Health Center and Antietam Healthcare Foundation, Inc.	(428,545)
Other gain (loss)	<u>452</u>
Excess of revenues over expenses	<u>\$ 8,617,697</u>

Invitation to a Career in Healthcare

Explorer scouting opens the future to the young men and women who take advantage of its many opportunities, says Rick Piedrahita, a member of the information services department at the hospital. Rick has been with Explorer Post 208 sponsored by Washington County Hospital since it was reactivated in 2004. He tells young people, “We’re going to need your help in five to 10 years because the demand for healthcare professionals will grow as our population ages.”

Explorers are young people of high school age who are interested in learning about careers in specific fields – in this case, it’s healthcare. The scouts learn about job opportunities, the educational requirements, and the training needed to meet their career goals. Rick says, “In addition to basics about the specific profession, I talk with the scouts about the salary range and national requirements for the job. And, I remind them that where they live sometimes has an effect on the types of jobs available.”

Many Explorers haven’t had the chance to learn first hand about the variety of healthcare careers available. Often, what they know about medical professionals they learn from television. Rick says an important part of his job is to “temper TV with reality.” For example, the scouts often tour the emergency department or the operating room, talking with staff to learn first-hand what the real world is like.

While exploring healthcare careers, scouts also have the ability to provide leadership and service to their post. Scouts elect officers to run the activities of the post. Over the holidays, they go caroling at the hospital.

Perhaps most importantly, scouts benefit from a close working relationship with the post’s adult leaders. Rick says, “I see my daughter in these kids and I want to make sure they get the best shot they can at a successful life.” He enjoys working with them because these young people are future oriented. As Rick explains, “What I like most about these kids is that they have taken the extra step to look ahead. They are more aware of the world outside of high school and have more curiosity about it. Some may participate in several Explorer posts before they make a decision about the career that’s right for them.”

Reflecting on what he offers Explorer scouts, Rick believes, “In hindsight, I can offer them insight. We’re going to need their help in the next few years. I want them to be ahead of the curve in their planning – asking themselves ‘Where do I want to be’ in the next eight years. I want to offer them an invitation to the exciting future of healthcare.”



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Antietam Health Services, Inc. and Subsidiaries Consolidated Statement of Income

Year Ended June 30, 2008

Operating revenue

Net patient service revenue	
Pharmacy	\$ 27,158,060
Hagerstown Medical Laboratory	21,791,725
Medical Practices of Antietam, LLC	16,636,109
Robinwood Surgery Center, LLC	11,884,222
Equipped For Life	5,058,987
The Learning Center	1,949,302
Home Care Infusion Services	<u>191,943</u>
	84,670,348
Facilities engineering service contracts	1,380,375
Fees from managed services organizations	95,594
Smithsburg medical center rental income	136,300
Equipped for Life billing fee	106,380
Gain on disposal of assets	<u>414,441</u>
Total operating revenue	<u>86,803,438</u>

Operating expenses

Salaries, wages and fringe benefits	37,375,690
Cost of goods sold in the pharmacy	22,796,590
Supplies, purchased services and other expenses	15,124,516
Rent	4,782,871
Professional fees	1,514,696
Depreciation and amortization	1,229,085
Provision for uncollectible accounts	747,044
Interest	<u>229,930</u>
Total operating expenses	<u>83,800,422</u>
Operating gain	3,003,016

Non-operating revenue

Equity in earnings of affiliates	1,848,533
Interest income	175,112
Unrealized (loss) gain on supplemental retirement benefit investments	<u>(178,558)</u>
Income before income taxes and minority interest	4,848,103
Income tax expense	1,692,812
Minority interest	<u>482,759</u>
Net income	<u>\$ 2,672,532</u>

Preparing for a Future in Occupational Therapy

At age 13, Shannon Gleason didn't realize that a babysitting job would help her determine her future career path. She was only in the seventh grade at the time, but watching a little six-year old girl, who had physical limitations associated with Spina Bifida, made such an impression that Shannon realized she wanted to help others like her.

"My experience with her stuck with me," said Shannon. "It was my first exposure to occupational therapy and what it can do for people. And it was great to see how independent she was able to become."

Nine years later, Shannon is enrolled in the academic assistance program (AAP) at Washington County Hospital to help her complete a degree in occupational therapy at Misericordia University in Dallas, Pennsylvania. Shannon enrolled in the program in 2004 and receives \$4,000 annually toward her education.

"The AAP program is great because it encourages people to look into the variety of healthcare careers," said Shannon. "It has also helped me become more familiar with working in the hospital setting."

Shannon recently completed field work at Washington County Hospital during which she received practical training in occupational therapy by working directly with patients and the hospital's occupational therapists. In May 2009, she will graduate from Misericordia with a master's degree in occupational therapy and will decide where she will begin her career.

Shannon said that based on her experience with the AAP program, she has since recommended it to her sister who is a senior in high school and is interested in becoming a nurse.

The AAP program provides up to \$4,000 in tuition assistance annually to students studying for specific healthcare careers including nursing, pharmacy, and physical therapy. Following graduation, individuals enrolled in the program either repay the funds or may have the option to work at the hospital for one year for each of the years that they received assistance.

"The Academic Assistance Program was established by the hospital in 1989 with the purpose of encouraging people to pursue a career in healthcare," said Mark Rulle, MS, Ed.D., director of the Jack and Anna Hershey Education Center at Washington County Hospital. "Because the original money dedicated to the program was invested wisely and, until this current year, was building through the interest it made, we have been able to dedicate anywhere from \$20,000 to \$60,000 annually toward the program."



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Rayetta R. Ryder – Secretary

The Washington County Hospital Endowment Fund, Inc. and Subsidiary Consolidated Statement of Operations

Year Ended June 30, 2008

Revenue

Rental income	\$ 3,549,510
Investment income	543,290
Net realized (loss) gain on sale of marketable securities	(2,424,283)
Net unrealized (loss) gain on marketable securities	(919,440)
Gain on disposal of assets	<u>712,990</u>
Total revenue	<u>1,462,067</u>

Expenses

Property management expense	1,945,858
Interest expense	519,756
Depreciation and amortization	1,180,658
Development expense	358,368
Forgiveness of debt	18,674
Other	<u>249,053</u>
Total expenses	<u>4,272,367</u>
Excess of revenue (under) over expenses	<u>\$ (2,810,300)</u>

Antietam Insurance Company Board of Directors

James Hamill – Chairman

President and CEO
Washington County Health System

Raymond Grahe – Treasurer

Vice President for Finance
Washington County Health System

Michael Schaefer – Secretary

Antietam Insurance Company, LTD Balance Sheet

June 30, 2008

Assets

Cash and cash equivalents	\$ 760,169
Available for sale securities	6,436,165
Interest receivable	57,487
Prepaid expenses	4,974
Insurance balance receivable	4
Deferred reinsurance premiums ceded	119,573
Reinsurance recoverable	<u>401,593</u>
Total assets	<u>\$ 7,779,965</u>

Liabilities And Stockholder's Equity

Liabilities

Accounts payable and accrued expenses	66,890
Losses payable	75,000
Unearned premiums	349,411
Reserves for losses and loss expenses and retrospective premium credits	<u>7,033,247</u>
Total liabilities	<u>7,524,548</u>

Stockholder's equity

Ordinary share capital	120,000
Retained earnings	<u>135,417</u>
Total stockholder's equity	<u>255,417</u>
Total liabilities and stockholder's equity	<u>\$ 7,779,965</u>

Antietam Healthcare Foundation, Inc.

Board of Directors July 1, 2007 - June 30, 2008

David Barnhart

Nassau Broadcasting Partners, LP

Raymond Grahe – Treasurer

Vice President for Finance
Washington County Health System

Roxanne Ober – Secretary

Washington County Board of
Education

Donald Bowman – Vice Chairman

D. M. Bowman, Inc.

James P. Hamill

President and CEO
Washington County Health System

William Plavcan, MD

Executive for Special Projects
Washington County Hospital

Michael G. Day, Esq. – Chairman

Law Offices of Michael G. Day &
Associates, PC

John R. Hershey, Jr.

Retired

Robert B. Rankin

Manager
Minnich Funeral Home

Brendan D. Fitzsimmons

Ferris, Baker Watts, Inc.

Linda Hovis

Washington County Hospital Auxiliary

Antietam Healthcare Foundation Annual Report

December 9, 2008

Antietam Healthcare Foundation's purpose is to support the efforts of Washington County Hospital in meeting the needs of patients, employees and members of the community. Our goal is to enhance the health and wellness of the entire Washington County region including surrounding areas in Maryland, Pennsylvania and West Virginia, relying on the philanthropic support of individuals, organizations, and corporations.

In 2008, the Foundation continued its focus on raising funds for the new Regional Medical Center focusing on Leadership Gifts and the Employee Campaign phases of the project. In addition, the Foundation provided support throughout the year in numerous other areas for various medical programs including those offering financial assistance to patients, funding scientific research and educational training programs for patients and staff, as well as related community activities.

Specific examples of support include multiple grants to the John R. Marsh Cancer Center. Funds were used to provide financial assistance to cancer patients in need, ensuring that they received life-saving medication and nutritional supplements. In addition, grants were provided to Robinwood Endocrinology to support the Diabetes Self-Management Training Program, which gives patients with diabetes the knowledge they need to control their disease on a daily basis. These are only two examples of how a gift to the Foundation can make a difference in the lives of patients everyday.

Spiritual Care Program at the John R Marsh Cancer Center

When a patient is diagnosed with cancer, they are facing one of the gravest crises of their lives. They are anxious, fearful, and unsure of the future. There are many highly trained, skilled, medical-staff members focused on the physical health of the patient and now with the addition of a chaplain to the care team, the patient will also have an opportunity to receive spiritual support to enhance their sense of well-being and better facilitate their healing.



*Alan Clingan, staff pastor
at the John R. Marsh
Cancer Center*

This pilot program, funded by Antietam Healthcare Foundation, provides a clinically-trained chaplain to the staff of the cancer team. The chaplain offers encouragement, counsel, and spiritual support for patients and their families.

Our Mission

The mission of Washington County Health System is to be the most effective provider of health services in our region through

Leadership and responsiveness to our community's healthcare needs;

Accessibility of those services in partnership with our extended community;
and

The high level of respect we afford our patients, physicians, customers, and employees.

Our Vision

The Washington County Health System will succeed in accomplishing its mission of ensuring it is the community's preeminent quality healthcare provider via a five part strategy to

Create and enhance regional healthcare through an integrated delivery system;

Form a framework of partnerships and affiliations;

Establish centers of excellence in partnership with the medical community;

Provide excellent health education in cooperation with appropriate institutions; and

Ensure adequate health insurance coverage for the community that aligns incentives properly for payors and providers.

Our Pledge

Responsiveness to need. Excellence in caring. Respect for all.



KidShape a nine-week fun-filled program offered at minimal cost to families in our community. The program is designed to help children lead a more active, healthy lifestyle.



Washington County Hospital
Total Rehab Care Habitat for
Humanity Team



Free Health Screenings at Elgin Station were provided to 35 participants. Those participants also met with a registered nurse in a follow up visit to explain the results of their screenings and offer resources to address their health issues.

Facility Locations

Washington County Hospital

251 East Antietam Street
Hagerstown, MD

Hagerstown Medical Lab
Home Care Pharmacy

Robinwood Medical Center

11110 Medical Campus Road
Hagerstown, MD

Digestive Disorders Consultants
Home Care Pharmacy
Endoscopy Center at Robinwood
Equipped for Life
Women's Health Center at Robinwood
Women's Specialty Associates
Robinwood Endocrinology
Robinwood Family Practice
Robinwood Internal Medicine
Robinwood Surgery Center
Total Rehab Care
Urgent Care

Ambers Professional Center

182 Thomas Johnson Drive
Frederick, MD

Hagerstown Medical Laboratory

Boonsboro Professional Center

20311 Lappans Road
Boonsboro, MD

Hagerstown Medical Laboratory

Downsville Center

10715 Downsville Pike
Hagerstown, MD

Diagnostic Imaging Services
Hagerstown Medical Laboratory
Health@Work
THP TriState Health Partners

East Franklin Street Warehouse

367 East Franklin Street
Hagerstown, MD

Equipped for Life

525 Dual Highway
Hagerstown, MD

Equipped for Life

949 Wayne Avenue
Chambersburg, PA

Hagerstown Medical Laboratory

307 East Potomac Street
Williamsport, MD

Home Care Pharmacy

Hagerstown Medical Laboratory

322 Mill Street
Hagerstown, MD

Hager Park Professional Center

324 E. Antietam Street, Suite 202
Hagerstown, MD

Home Care Pharmacy
Clinical Research
Community Health Education
and Outreach
Marketing Department
Medication Assistance Center
Public Relations Department

Home Health Care

1799 Howell Road
Hagerstown, MD

Parish Nursing

Hub Annex

1125 Opal Court
Hagerstown, MD

Hagerstown Medical Lab - Billing

Hub Plaza

1101 Opal Court
Hagerstown, MD

Diagnostic Imaging Services
Hagerstown Medical Lab
Managed Services Organization

H. W. Murphy Community Health Center

24 North Walnut Street
Hagerstown, MD

Behavioral Health Services
Outpatient Services

The Learning Center

535 Summit Avenue
Hagerstown, MD

Mid-Maryland Medical Transport, LLC.

939-A Eldridge Dr.
Hagerstown, MD

Mill Street Family Medicine

366 Mill Street
Hagerstown, MD

Patient Accounts

1198 Kenly Avenue
Hagerstown, MD

Repeat Performance Thrift Shop

18706 Crestwood Drive
Hagerstown, MD

Smithsburg Plaza

22911-33 Jefferson Blvd.
Smithsburg, MD

Home Care Pharmacy
Hagerstown Medical Laboratory
Smithsburg Family Medical Center

Sylvania Building

13424 Pennsylvania Avenue
Hagerstown, MD

Hagerstown Medical Laboratory
Home Care Pharmacy
North Pointe Internal Medicine
Urgent Care

Western Maryland Medical Supply

13513 Winchester Road
Cumberland, MD

Williamsport Family Practice

3 Byrkit Drive
Williamsport, MD



WASHINGTON COUNTY
HEALTH SYSTEM

251 East Antietam Street
Hagerstown, MD 21740
301-790-8000